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Name.....

Reg. No.....



**THIRD SEMESTER B.TECH. (ENGINEERING)  
DEGREE EXAMINATION, DECEMBER 2007**

IT 04 306 - TECHNICAL ARGUMENTATION

(2004 admissions)

Time : Three hours

Maximum : 100 Marks

**Part A**

*Answer all questions.*

- I (a) Discuss the method of argumentation.  
(b) What is the purpose of planning the argument ?  
(c) What are the ill effects of plagiarism ?  
(d) Discuss the benefits of critical reading.  
(e) Explain the importance of newspaper's in research.  
(f) What is the advantage of internets in academic research ?  
(g) How should an interviewer conduct himself during interviews ?  
(h) What purpose is being served by a bibliography ?

**Part B**

- II (a) Examine any argument of Martin Luther King Jr. and critically comment on the content of that.

*Or*

- (b) 'For better arguments avoid logical fallacies'. Substantiate this statement.

- III (a) What is persuasion and forms of persuasion ? Is it has any relevance in argumentation - Discuss.

*Or*

- (b) What are the important facts to be kept in mind while surfing the web.

- IV (a) How can magazine and newspaper be used to promote research on a technical subject ?

*Or*

- (b) Briefly discuss the importance of internet is library resources. How can it be made effective ?

- V (a) Do you think it is necessary for the interviewer also to prepare for the interview? What kind of preparation would you recommend for him ?

*Or*

- (b) What points should be kept in mind while writing and preparing researched papers ?